



MARKET DIRECT FLEET

"The most cost effective fleet acquisition available"

Market Direct Fleet's services overview and ordering procedures

We look forward to growing our relationship, and will do everything within our power to ensure that you and your clients are extremely satisfied with the service our company provides. The purpose of this letter is to provide a brief reference document for you about what we do and how to place an order.

- Market Direct Fleet operates a corporate fleet vehicle acquisition service, specializing in top quality, pre-owned vehicles for small to mid-size fleets of up to 500 vehicles. Typical savings range from 20-30% off of new vehicle pricing, even after rebates and incentives, for 6 to 18 month old vehicles with 10,000 to 20,000 miles on them. We can provide units as new as the current model year, with as low as a few thousand miles, and as old as the client wishes.
- Service in all 50 states
- Delivery to driver in as little as 2-3 business days to most locations from the time an order is placed.
- All vehicles are fully serviced and detailed at time of delivery. We only deliver "A" stock vehicles. We do not offer vehicles with questionable histories such as flood, fire or salvaged vehicles.
- Most passenger cars, minivans, SUVs and half-ton pick-up trucks that are two model years old or newer, and have under 24,000 miles on them, qualify for 3 years and 36,000 miles of warranty coverage from date of delivery for an average cost of \$250.

Procedures:

- To get a bid, e-mail adam@mdfleet.com or call 1-877-967-4500 to ask for a quote on any vehicle. Be prepared with the geographic location of the end user, including zip code, as well as vehicle specs. Please advise as to whether your inquiry is general in nature, or if an actual purchase is imminent.
- To place an order:
 - You fill out and fax a signed order form to 1-208-246-2647. Indicate whether the vehicle will be paid for by you or by your leasing company.
 - We purchase the vehicle and arrange delivery with your driver. We send a 30-day temporary permit out for your driver to use while the registration, title and plates are being processed.
 - We send you or your leasing company a bill of sale and other pertinent transaction documents.
 - You or your leasing company wires or mails funds for the purchase.
 - We send title to you or your leasing company. (If the order is for a vehicle in Idaho, we will process title without sending it to you or your leasing company.)
 - You or your leasing company processes title, registration and plates.
 - If applicable, we send extended warranty documentation to the end user/driver

Prior to placing your first order, please fill out, sign and fax our "Client Information", "Privacy Policy" and "Terms and Conditions" forms to 1-208-246-2647. You may use the "Order Form" you see on the website, or we can customize one specific to your leasing company. All forms are available in PDF format in the forms link at:

www.MarketDirectFleet.com/forms.html

www.MarketDirectFleet.com

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